



January 2-6, 2012

Professional Development January 2-3

Exhibits Open January 4-5

Longitudinal Leadership

Ryan Sauers, MS, CME, CGASR

Sauers Consulting Strategies, LLC

MAS - 3 pts.

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8:00 am - 11:00 am

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Finder's Sheet

1) Find someone who looks as if he or she enjoys children.

Name: _____

2) Find someone who looks as if he or she likes to play sports.

Name: _____

3) Find someone who looks as if he or she loves animals.

Name: _____

4) Find someone who looks as if he or she is ambitious.

Name: _____

5) Find someone who looks as if he or she appreciates classical music.

Name: _____

6) Find someone who looks as if he or she likes exciting activities.

Name: _____

7) Find someone who looks as if he or she is an interesting conversationalist.

Name: _____

8) Find someone who looks as if he or she enjoys spicy food.

Name: _____

9) Find someone who looks sophisticated.

Name: _____

10) Find someone who looks as if he or she has a good sense of humor.

Name: _____

LEADERLESS GROUP EXERCISE:

Imagine that you and a small group of people will be establishing a new business. What values do you think are most important for your business? Before the group discussion, rank the list of values presented below, in order of importance to you personally—"1" being the most important, "10" the least important. The group will then discuss their choices and come to a consensus on the ranking of each of the values.

CONSENSUS

Consensus is a type of group decision making in which the active consent of all group members is required before closure is reached; in contrast to majority rule, where one more than half the members must consent for a decision to be reached.

Rules for arriving at consensus:

5. There should be no voting.
6. Any one person can veto the rank ordering.
7. People should work for and look to compromise as a method of integrating everyone's opinion.
8. Quantitative processes, i.e., nominal group process, Delphi technique, etc., are not to be used as part of this process.

YOU HAVE 20-MINUTES TO ACHIEVE CONSENSUS

	Individual Ranking	Group Ranking
Career growth and development of individuals		
Concern for personnel as people		
Efficiency		
Ethics (morality)		
Managerial and organizational effectiveness		
Political responsibility		
Profits		
Providing goods and services		
Quality of goods and services		
Social responsibility		